SŌ - MAT’ - US

Derived from the latin word, somata, plural of soma, meaning our bodies, free of “germs.”

Somatus is our healthy bodies.

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Revolutionizing Kidney Care Through Value-Based Partnerships with Payors and Providers

WHAT WE DO

- Reduce total cost of care for CKD and ESRD
- Drop dialysis rates and support home dialysis
- Build dialysis network capacity and adequacy
- Manage network performance

BY THE NUMBERS

<table>
<thead>
<tr>
<th>2016</th>
<th>130</th>
<th>3</th>
<th>&gt;25k</th>
<th>~96%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Year founded</td>
<td>Number of employees</td>
<td>Dialysis centers opened</td>
<td>Dialysis treatments provided</td>
<td>Program enrollment rate in programs*</td>
</tr>
</tbody>
</table>

*87% total member enrollment rate

www.somatus.com
We have continued to demonstrate expertise across all care settings with our model, giving us the confidence to take risk and deliver care that meaningfully impacts patients’ lives.

Forging a New Path and Expanding Markets

- Somatus founded to meet demand for value-based kidney care alternative
- Early cost and quality proof points demonstrate model efficacy
- Development of proprietary kidney care tech platform, RenalIQ and complex kidney care management services
- 2016: Initiated transformational partnership with Inova Health System
- 2017: Launched partnerships with 100+ local nephrologists
- 2018: Expansion of in-center dialysis operations
- 2019: Launched state-wide outcomes based contract with Blue Cross Blue Shield of Tennessee
- Multi-state, multi-plan expansion of value-based kidney care model
Our Model and Impact

1. **DELAY CKD PROGRESSION** with early intervention, education, and planned starts.
2. **PREVENT DIALYSIS “CRASH”** and transition to home dialysis; support transplantation.
3. **REDUCE TOTAL COST OF CARE PER MEMBER** and address “patient determinants of health.”

**ACTUAL RESULTS**

- **400+** transplant referrals annually
- **-19%** IP medical admits / 1000*
- **-20%** inpatient costs*
- **-12%** MLR reduction*

* TN Statewide Agreement (Jan. – Apr. 2019)